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# WHO DO YOU KNOW?

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You should include anyone on your list who you think may be interested in your project. List people whether or not you think they might give you financial support. You need prayer support and you may be surprised who will want to give to help your ministry financially. When deciding who you will send this letter to, be sure to include friends, relatives, friends of your family, church members, former or present teachers, employers, neighbors, prayer group members, missions committee members, business acquaintances, missionary societies, Christian businessmen in your church, etc. All donations for your support are tax-deductible. Use personal phone books, your church directory, yearbooks, etc., to remind you of people who might be interested in knowing about your ministry.

If you are having difficulty raising your money, **DO NOT BE DISCOURAGED!** The following list was submitted by a short-termer who participated a few years ago. These are people who you know and who would be interested in hearing what you are going to be doing with International Messengers.

## POSSIBLE MAILING LIST - WHO DO YOU KNOW?

Advertising agencies	Dermatologist	Office building directory
Apartment manager	Doctor	Orthodontist
Avon lady	Dog clipper	Parents
Baker	Downtown businesses	Parents of friends
Bank presidents	Editor of local paper	Parents' employers
Barber	Eye doctor	Parents' associates
Beautician	Family attorney	Pastors
Bible study & prayer groups	Farmers	People you have led to Christ
Bible bookstore	Fellow students	Plumber
Bottling companies	Florist	Police officers
Brothers	Former college professors	Printers
Campus newspaper	Former high school teachers	Referrals
Campus leaders of Christian Groups	Foundations	Relatives
Chamber of Commerce directors	Fraternity brothers	Retired friends
Christian business men's & women's groups	Friends of parents	Rotary Club
Christmas card lists	Garbage collector	Service people
Church-related newspaper ads	Grocery store owner & employees	Sisters
Church directories	High school and college friends	Sorority sisters
Church missions committee	Kiwanis Club	Sunday school classes
Church friends	Local newspaper	Tax accountants
Civic clubs	Mailman	Teammates
Coach	Mayor or other civic leaders	Telephone directory
Community leaders	Missionary societies	Those who have influenced you spiritually
Dentist	Neighbors	TV/Radio stations
Dental assistant	Neighbors at former residence	Veterinarian
	Nurses	Wedding lists